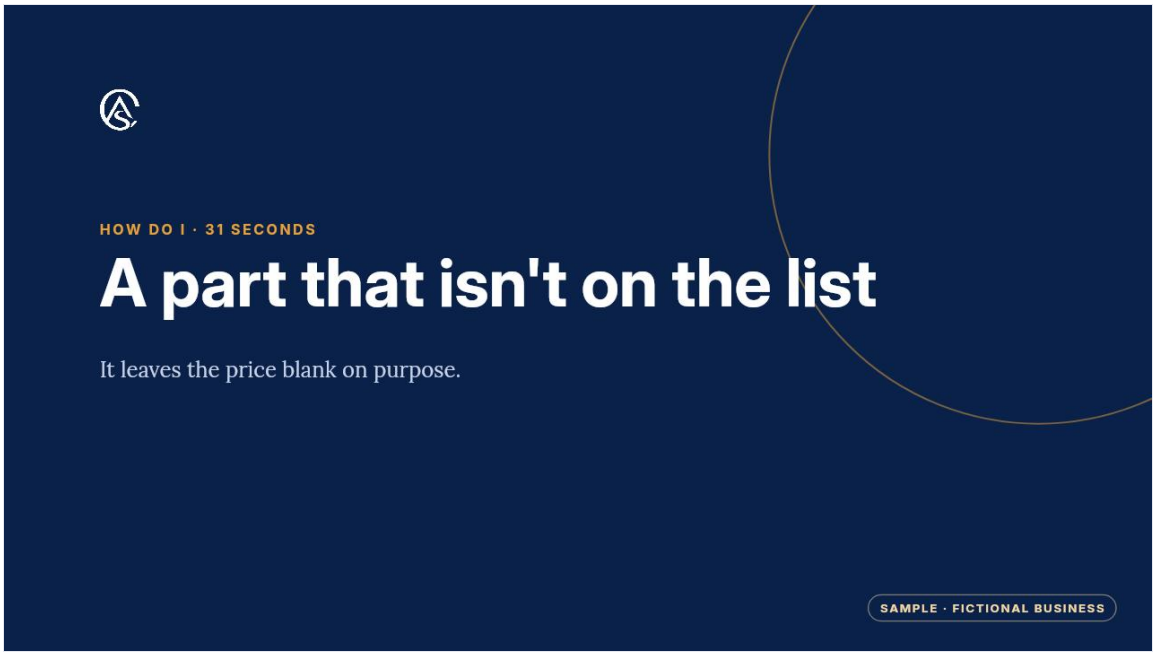
QUOTE & FOLLOW-UP ASSISTANT · HOW DO I

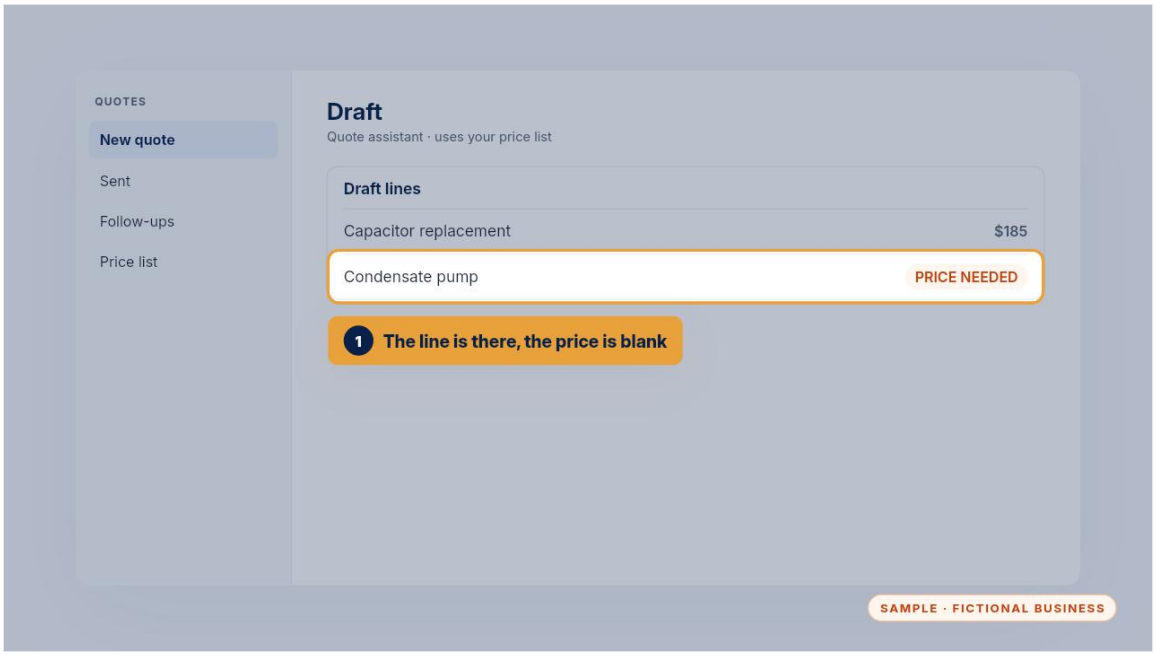
How do I handle a part that isn't on my price list?

What PRICE NEEDED means and what to do next.

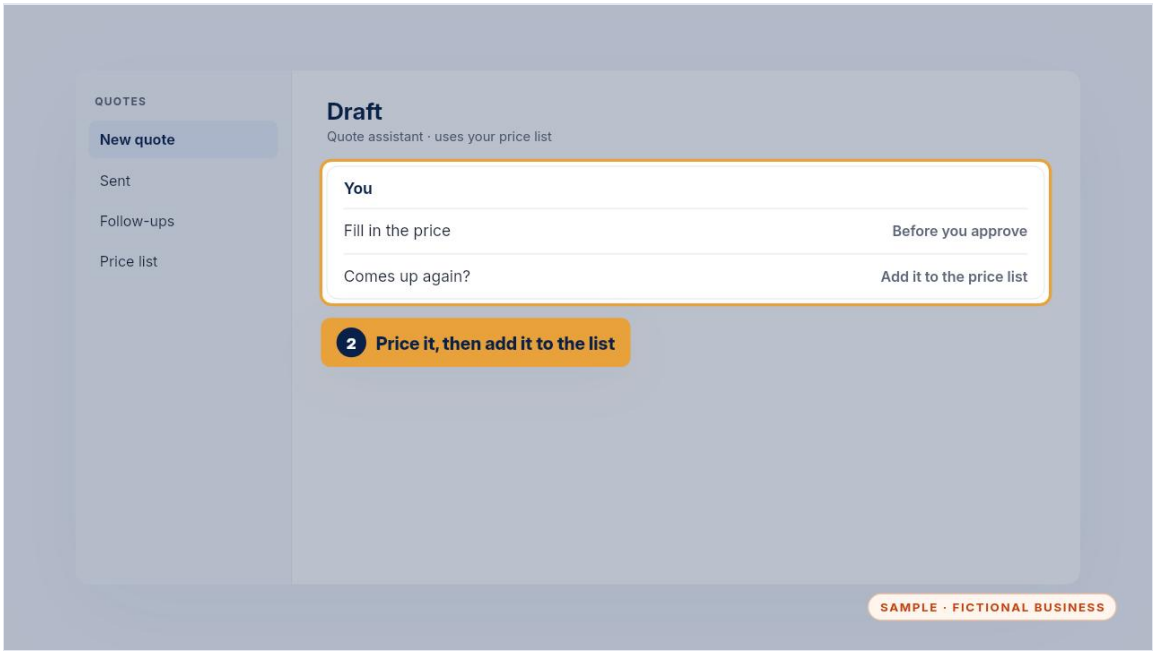
Watch the narrated video: https://openarmsolutions.com/guides/quote-follow-up/handle-a-part-not-on-the-list



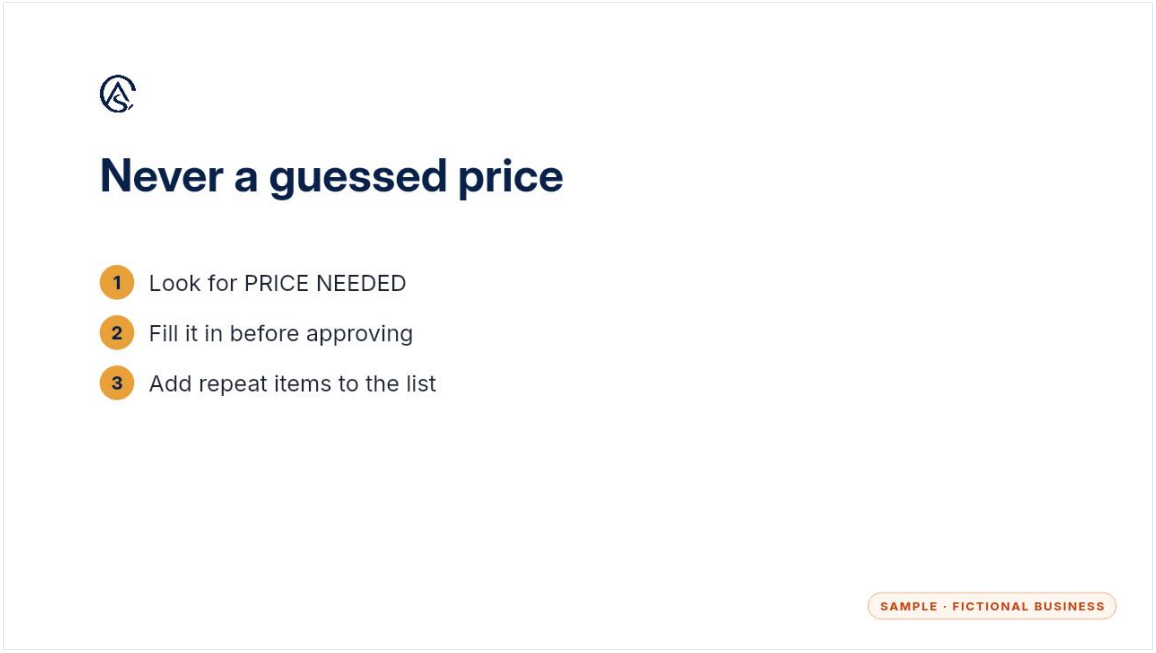
1. When a job needs something that isn't on your price list, the assistant never guesses a price.



2 It adds the line with the price left blank and the note price needed, so you can't miss it when you check the draft.



3 Fill in the price before you approve the quote. If the part comes up again, add it to the price list so the next draft has it at the right price.



4 In the sample's first month, two lines the techs used were added to the list this way.