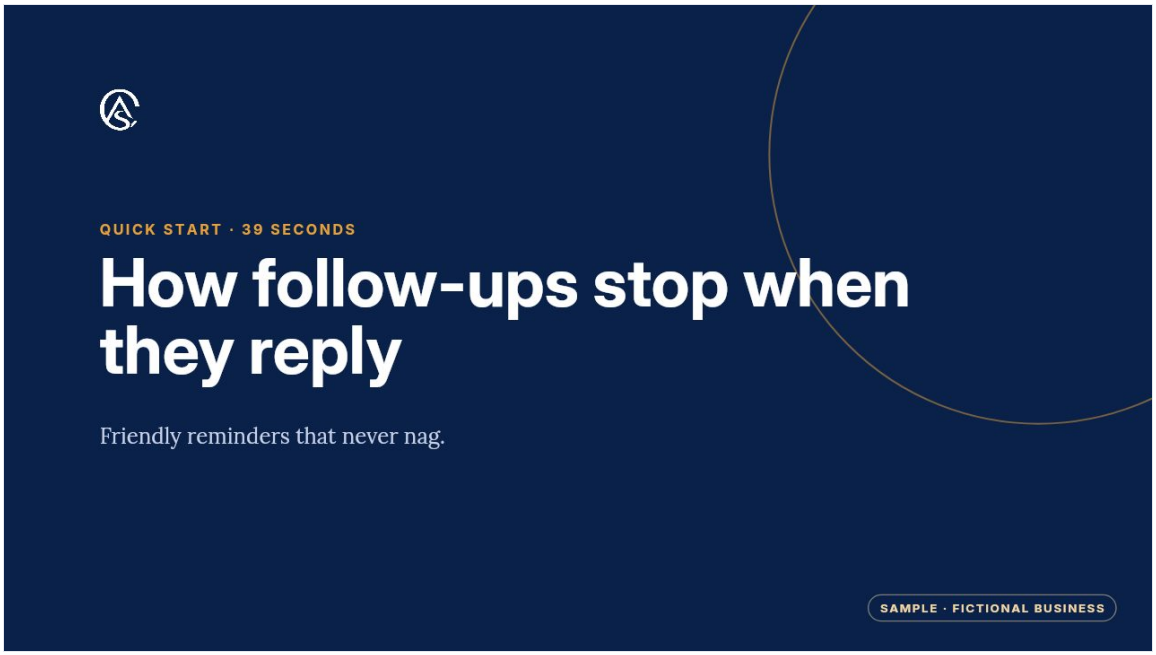
QUOTE & FOLLOW-UP ASSISTANT · QUICK START

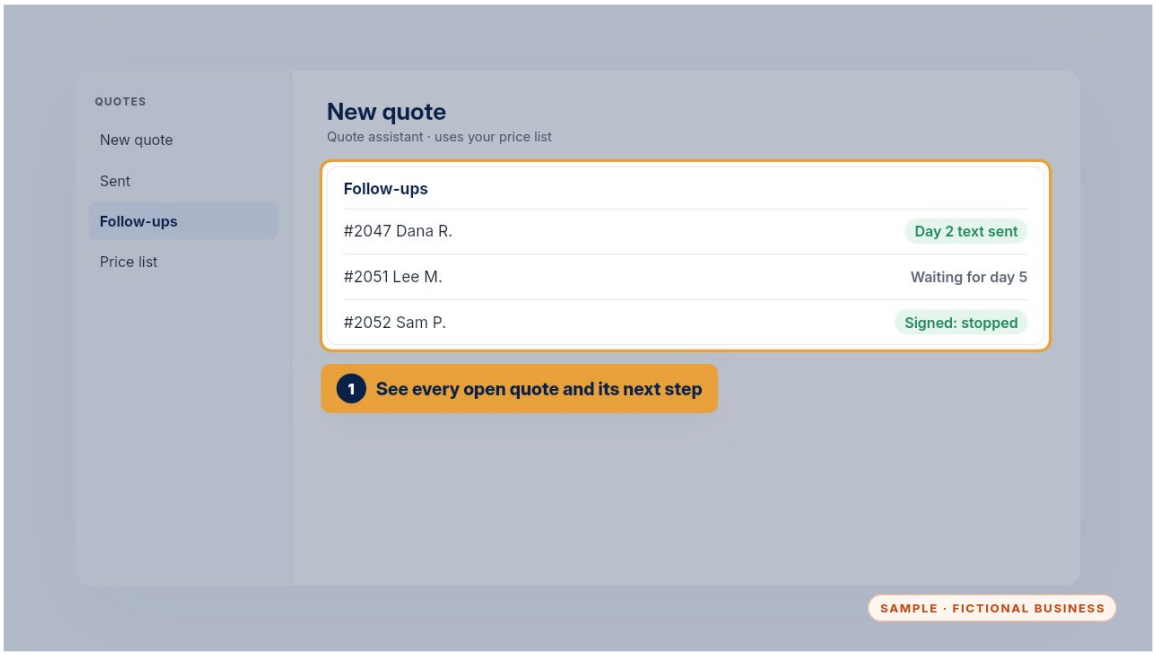
How follow-ups stop when they reply

Follow-ups stop the moment a customer replies, signs or says no.

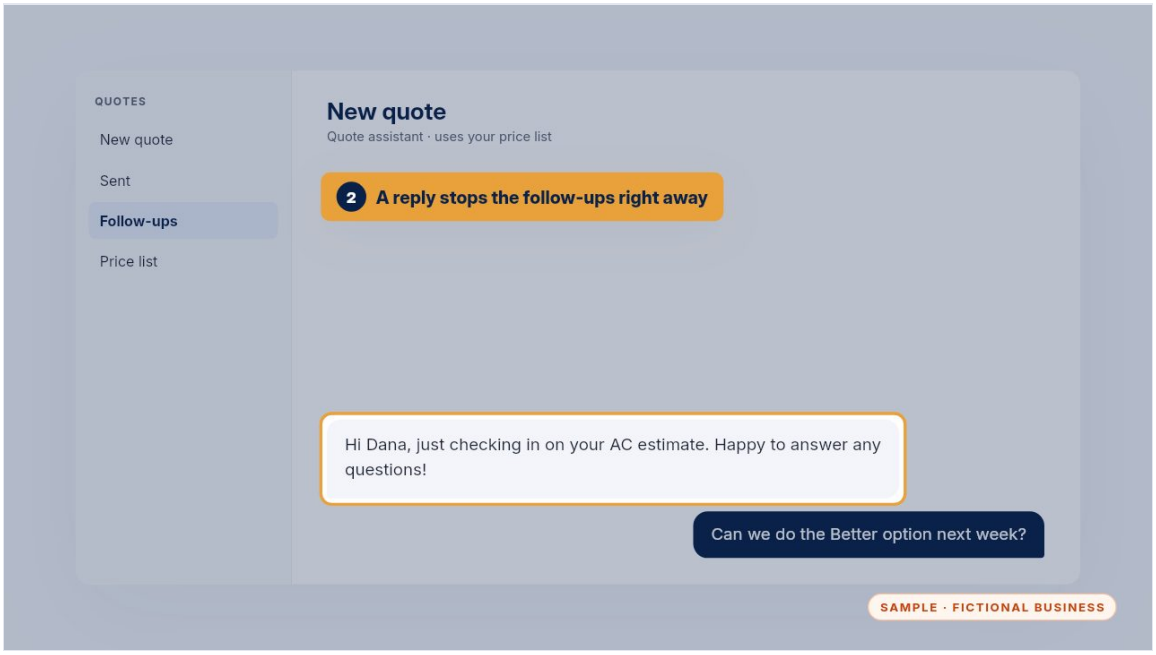
Watch the narrated video: https://openarmsolutions.com/guides/quote-follow-up/how-follow-ups-stop



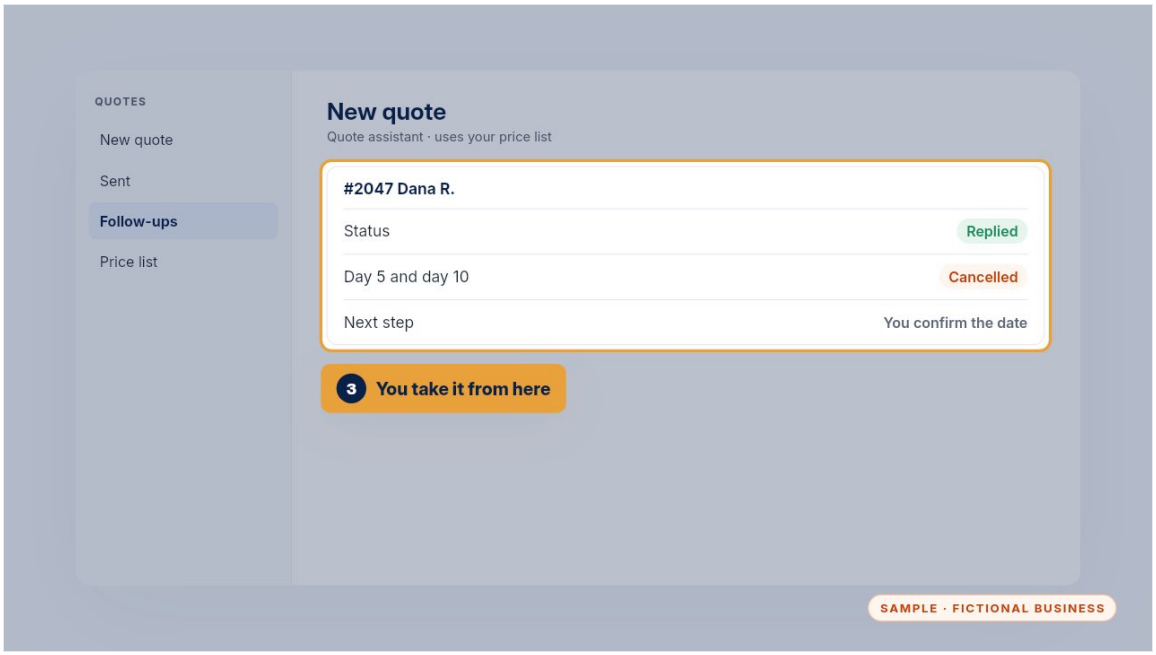
1 Follow-ups are friendly, and they stop the moment the customer responds. Here's how that works.



2 The follow-ups list shows every open quote and what's next, so you can see at a glance who hasn't decided yet.



3 When Dana replies, the remaining follow-ups stop right away, and the reply comes to you. Nobody gets a reminder after they've answered.



4 You take it from there. Customers who reply STOP never hear from it again, and signed quotes stop their follow-ups too.

That's it. Three habits:

1. Replies stop follow-ups
2. Signed quotes stop follow-ups
3. STOP always works

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5 A reply, a signature or STOP ends the follow-ups.